

Massachusetts Division of Insurance
Annual Report of Membership
in Small Group Health Insurance Plans ¹
as of December 31, 2001

	COVERED LIVES COMMERCIAL INSURANCE CARRIERS (WITH 2001 MEMBERSHIP ACCORDING TO 2001 ANNUAL REPORTS)	ANNUAL 2000 COVERED LIVES	ANNUAL 2001 COVERED LIVES	2000 - 2001 CHANGE COVERED LIVES	2000 MARKET SHARE	2001 MARKET SHARE
1	Aetna Life Insurance Company	896	681	(215)	0.1%	0.1%
2	Allianz Life Insurance Company of North America	91	6	(85)	0.0%	0.0%
3	Alta Health and Life Insurance Company	73	0	(73)	0.0%	0.0%
4	American National Insurance Company	601	0	(601)	0.1%	0.0%
5	Chesapeake Life Insurance Company	777	407	(370)	0.1%	0.0%
6	Conseco Senior Health Insurance Company	4	3	(1)	0.0%	0.0%
7	Employers Health Insurance Company	62	0	(62)	0.0%	0.0%
8	Fortis Benefits Insurance Company	1,285	1,257	(28)	0.2%	0.2%
9	Fortis Insurance Company	8	6	(2)	0.0%	0.0%
10	GE Group Life Assurance Company	113	112	(1)	0.0%	0.0%
11	Gerber Life Insurance Company	7,667	2,556	(5,111)	1.0%	0.3%
12	(The) Guardian Life Insurance Company of America	5,024	3,917	(1,107)	0.7%	0.5%
13	John Alden Life Insurance Company	10,902	8,400	(2,502)	1.4%	1.0%
14	Legion Insurance Company	998	1,160	162	0.0%	0.1%
15	Lincoln National Life Insurance Company	6	0	(6)	0.0%	0.0%
16	(The) MEGA Life and Health Insurance Company	9,578	10,845	1,267	1.3%	1.3%
17	Metropolitan Life Insurance Company	3,669	1,729	(1,940)	0.5%	0.2%
18	Mid-West National Life Insurance Company of Tennessee	4,331	6,971	2,640	0.6%	0.9%
19	National Health Insurance Company	496	407	(89)	0.1%	0.0%
20	New England Life Insurance Company	3,654	1,865	(1,789)	0.5%	0.2%
21	Phoenix Life Insurance Company	56	0	(56)	0.0%	0.0%
22	Pioneer Life Insurance Company	20	8	(12)	0.0%	0.0%
23	(The) Prudential Insurance Company of America	13	5	(8)	0.0%	0.0%
24	Sentry Select Insurance Company	101	28	(73)	0.0%	0.0%
25	Transamerica Life Insurance Company	1,423	974	(449)	0.2%	0.1%
26	UniCARE Life and Health Insurance Company	151	37	(114)	0.0%	0.0%
27	United HealthCare Insurance Company	10,927	3,875	(7,052)	1.4%	0.5%
28	United States Life Insurance Company	8	0	(8)	0.0%	0.0%
	TOTALS:	62,934	45,249	(17,685)	8.2%	5.5%

¹ Based on the 2001 Small Group Annual Reports currently on file with the Division.